DATE: November 29, 2004

TO: <u>Municipal Clerk</u>

FROM: <u>Byron E. Johnson, C.P.M.</u>

Director of Purchasing x 4313

THRU: Aurora Wells

Bid Clerk ext. 4038

Please place the following item on the **CONSENT** agenda for the Council Meeting of **DECEMBER 14, 2004**.

Item should read as follows:

Solicitation No. 2005-041	Hydraulic Components & Related Products
Award to:	Fleetpride
	El Paso, Texas
Item (s):	Group I and Group II (all)
Amount:	\$25,000.00 (estimated annually)
Department:	Fleet Services
Funds available:	<u>37370510-503121-45202</u>
Funding source:	Fleet Service Internal Service fund
Total award:	\$75,000.00 (estimated)
District (s):	All

The Fleet Service and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

Vendor offers the City the option to extend the term of the contract at the same unit prices for two (2) additional years if the option is exercised within two (2) years from the date of the award.

No other options offered.

This is a Requirements Type Contract with an initial term of Thirty-Six (36) months.

Contact person: Jesus M. Juarez, Procurement Analyst at 541-4317.

AGENDA FOR: DECEMBER 14, 2004

CITY OF EL PASO, TEXAS REQUEST FOR COUNCIL ACTION (RCA)

DEPARTMENT: Fleet Services
AGENDA DATE:
CONTACT PERSON/PHONE: Jeff Belles, 621-6821
DISTRICT(S) AFFECTED: 3
SUBJECT: APPROVE a resolution / ordinance / lease to do what? OR AUTHORIZE the City Manager to do what? Be descriptive of what we want Council to approve. Include \$ amount if applicable.
Award bid 2005-041 for Hydraulic Components to FleetPride. Estimated annual expenditure is \$25,000.
BACKGROUND / DISCUSSION: Discussion of the what, why, where, when, and how to enable Council to have reasonably complete description of the contemplated action. This should include attachment of bid tabulation, or ordinance or resolution if appropriate. What are the benefits to the City of this action? What are the citizen concerns?
FleetPride was the lowest bidder meeting specifications.
PRIOR COUNCIL ACTION: Has the Council previously considered this item or a closely related one?
Yes, contract 2002-044 was awarded in December 2001 and expires December 2004.
AMOUNT AND SOURCE OF FUNDING: How will this item be funded? Has the item been budgeted? If so, identify funding source by account numbers and description of account. Does it require a budget transfer? Fleet Services internal service fund. 45202-37370510-503121. No budget transfer required.
Tiest Services internal service fund. 43202-37370310-303121. 140 budget transfer required.
BOARD / COMMISSION ACTION: Enter appropriate comments or N/A

<u>LEGAL:</u> (if required) NA <u>FINANCE:</u> (if required) NA
DEPARTMENT HEAD: Jeffrey A Belles, Fleet Services, 11/23/04 Jeffrey W Selles (1/13/04
APPROVED FOR AGENDA:
CITY MANAGER: DATE:

PROJECT FORM

DATE: NOVEMBER 29, 2004
DEPARTMENT: Fleet Services

all) ed annually)
ard as indicated to the lowest responsive
ct at the same unit prices for two (2) m the date of the award.
Six (36) months.
AWARD: <u>\$75,000.00 (estimated)</u>

ICIPAL CLERK
EETING DATE: <u>December 14, 2004</u>

Byron E. Johnson, C.P.M.
Director of Purchasing

Memo

TO:

JEFF BELLES

DATE: NOVEMBER 19, 2004

ALL RECOMMENDATIONS MUST BE E-MAILED BACK IN A WORD FORMAT ATTACHEMENT, PLEASE FILL IN INFORMATION AND E-MAIL BACK TO ME AS AN ATTACHEMENT.

The award recommendation cannot be presented to City Council until a requisition has been posted in PEOPLESOFT.

We have been reminded by the City Attorney's Office, that no one from the ordering Department, or from Purchasing should discuss the award recommendation with any party, including the potential contractor, except other City employees involved in the project, until after the actual award recommendation has been placed on the published City Council Agenda. All guestions concerning the award should be referred to the Purchasing Department.

BID #2005-041

HYDRAULIC COMPONENTS & RELATED **PRODUCTS**

Please provide the following information with your recommendation:

District(s): 3

POSTED Requisition Number:	2005004047
Recommended bidder(s):	FleetPride
Recommended Item(s):	All
Department ID:	37370510
Account No:	503121
If applicable, Project Code:	
Funding Source:	45202
If applicable, Fiscal Year:	FY05-FY07
Estimated annual expenditure:	\$25,000

Authorizing Signature Jaff Must Date 11/23/07

DEPARTMENT RECOMMENDATIONS

FROM:

Jeff Belles

DEPARTMENT: Fleet Services

BID #2005-041

BID TITLE- HYDRAULIC COMPONENTS &

RELATED PRODUCTS

BID ITEM(S) #:AII

VENDOR SELECTED: FleetPride

BID AMOUNT: \$25000

JUSTIFICATION FOR RECOMMENDATIONS:

Lowest bidder meeting specifications.

BID TITLE: HYDRAULIC COMPONENTS & RELATED PI	BID # 2005-041			
BID DATE: NOVEMBER 17, 2004 DEPARTMENT: FLEET SERVICES				FLEET SERVICES
	FLEETPRIDE EL PASO, TX	G.O.T. SUPPLY EL PASO, TX	MILESTONE INDUSTRIES EL PASO, TX	SIMREN INDUSTRIES EL PASO, TX
		PRICE ADJUS	TMENT FACTOR	
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP			
GROUP I: PUMPS ITEM 1. HYDRAULIC PUMPS Discount/Mark-up proposed from the Price List [OR Catalog] [Manufacturer or Brand Name]	NET	NET	NET	NET
DATED:as supplemented, for any quantity as needed.	438-2 8-1-04	MTM1104 11/9/04	2004 OCT. 1, 2004	1/04
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER [OTHER]				

APPROVED BY:	Cour	111. Jua	ug_
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BID TITLE: HYDRAULIC COMPONENTS & RELATED PRODUCTS BID # 2005-041 DEPARTMENT: FLEET SERVICES				
BID DATE: NOVEMBER 17, 2004	FLEETPRIDE EL PASO, TX	G.O.T. SUPPLY EL PASO, TX	MILESTONE INDUSTRIES EL PASO, TX	SIMREN INDUSTRIES EL PASO, TX
		PRICE ADJUS	TMENT FACTOR	
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP			
GROUP II: HYDRAULIC MOTORS ITEM 1. HYDRAULIC PUMPS Discount/Mark-up proposed from the Price List [OR Catalog] [Manufacturer or Brand Name]	NET	NET 27% DISCOUNT +% MARKUP MCNEILUS TRUCK	NET	NET
LIST NUMBER: DATED: as supplemented, for any quantity as needed.	438-2 8-1-04	MTM1104 11/9/04		1/04
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER [OTHER]				

APPROVED BY: Jesus III. Justing

DATE: 11/19/10/14 2005-041 HYDRAULIC COMPONENTS AND RELATED PRODUCTS - FLEET SERVICES DEPARTMENT

BID TITLE: HYDRAULIC COMPONENTS & RELATED PRODUCTS			BID # 2005-041			
BID DATE: NOVEMBER 17, 2004				DEPARTMENT: FLEET SERVICES		
		FLEETPRIDE EL PASO, TX	G.O.T. SUPPLY EL PASO, TX	MILESTONE INDUSTRIES EL PASO, TX	SIMREN INDUSTRIES EL PASO, TX	
ITEM N	MANUFACTURER'S PRICE LIST IDENTIFICAT	ION:				
1. N	MANUFACTURER:	MUNCIE	MCNEILUS	METRARIS	CRS	
P	PRICE LIST FORM NUMBER	438-2	MTM1104	HYD/MHGPO4V1.5		
Δ	AND/OR DATE	8-1-04	11/9/04	10-1-04	1/2004	
2. N	MANUFACTURER:	MUNCIE				
P	PRICE LIST FORM NUMBER	578-1				
Δ	AND/OR DATE	8-1-04				
3. N	MANUFACTURER:					
E	PRICE LIST FORM NUMBER					
A	AND/OR DATE					
4. N	MANUFACTURER:					
E	PRICE LIST FORM NUMBER					
A	AND/OR DATE					
5. N	MANUFACTURER:					
E	PRICE LIST FORM NUMBER					
A	AND/OR DATE					
6. N	MANUFACTURER:					
E	PRICE LIST FORM NUMBER					
1	AND/OR DATE					

APPROVED BY: (2005-11). heave

DATE: 11/14/CCL 2005-041 HYDRAULIC COMPONENTS AND RELATED PRODUCTS - FLEET SERVICES DEPARTMENT

BID TITLE: HYDRAULIC COMPONENTS & RELATED PRODUCTS		BID # 2005-041		
BID DATE: NOVEMBER 17, 2004			DEPARTMENT: FLEET SERVICES	
	FLEETPRIDE EL PASO, TX	G.O.T. SUPPLY EL PASO, TX	MILESTONE INDUSTRIES EL PASO, TX	SIMREN INDUSTRIES EL PASO, TX
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:				
TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:	X	X	X	X
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT. B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. C. NO OPTION OFFERED.	YES X NO	YES NO	YES X NO YES X NO	YES X NO YES NO X

APPROVED BY: Jesus 171. Julius,

DATE: 11/19/04 2005-041 HYDRAULIC COMPONENTS AND RELATED PRODUCTS - FLEET SERVICES DEPARTMENT

BID DATE: NOVEMBER 17, 2004			DEPARTMENT: FLEET SERVICES	
	FLEETPRIDE EL PASO, TX	G.O.T. SUPPLY EL PASO, TX	MILESTONE INDUSTRIES EL PASO, TX	SIMREN INDUSTRIES EL PASO, TX
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	1.5% - 10 DAYS NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	1 CONSECUTIVE HOUR	4 CONSECUTIVE HOURS	1 CONSECUTIVE HOUR	NONE STATED

APPROVED BY: Jesus III. Jeans

DATE: 11/19/09 2005-041 HYDRAULIC COMPONENTS AND RELATED PRODUCTS - FLEET SERVICES DEPARTMENT

BID TITLE: HYDRAULIC COMPONENTS & RELATED PRODUCTS			BID # 2005-04	1
BID DATE: NOVEMBER 17, 2004 DEPARTMENT: FLEE				FLEET SERVICES
	TRUCK ENTERPRISES, INC. EL PASO, TX			
		PRICE ADJUS	TMENT FACTOR	
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP			
GROUP I: PUMPS ITEM 1. HYDRAULIC PUMPS Discount/Mark-up proposed from the Price List [OR Catalog] [Manufacturer or Brand Name]	NET	NET	NET	NET
DATED:as supplemented, for any quantity as needed.				
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER [OTHER]	X 			

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APPROVED BY:	(120U)	111. heary
, ,	1	3

BID TITLE: HYDRAULIC COMPONENTS & RELATED P	RODUCTS		BID # 2005-04	1
BID DATE: NOVEMBER 17, 2004			DEPARTMENT:	FLEET SERVICES
	TRUCK ENTERPRISES, INC. EL PASO, TX			
		PRICE ADJUS	TMENT FACTOR	
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> % MARKUP			
GROUP II: HYDRAULIC MOTORS ITEM 1. HYDRAULIC PUMPS Discount/Mark-up proposed from the Price List [OR Catalog] [Manufacturer or Brand Name] LIST NUMBER: DATED:	NET	NET	NET	NET
as supplemented, for any quantity as needed.				
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER DISTRIBUTOR JOBBER DEALER RETAILER [OTHER]	X			

APPROVED BY:	Pour	11.	uara
NATE OF LIGHT	/	7	2005-04

BID TITLE: HYDRAULIC COMPONENTS & RELATED PRODUCTS			BID # 2005-041		
BID DATE: NOVEMBER 17, 2004			DEPARTMENT:	FLEET SERVICES	
		TRUCK ENTERPRISES, INC. EL PASO, TX			
ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:				
1.	MANUFACTURER:	MUNCIE			
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
2.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
3.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
4.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
5.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
6.	MANUFACTURER:				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				

BID TITLE: HYDRAULIC COMPONENTS & RELATED PR	LE: HYDRAULIC COMPONENTS & RELATED PRODUCTS BID # 2005-041			1
BID DATE: NOVEMBER 17, 2004			DEPARTMENT:	FLEET SERVICES
	TRUCK ENTERPRISES, INC. EL PASO, TX			
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:				
ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:	X			
TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:				
A. ONE YEAR FROM DATE OF AWARD OF THE CONTRACT. B. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT. C. NO OPTION OFFERED.	YES NO	YES NO YES NO	YES NO YES NO	YES NO

DATE: ////// 2005-041 HYDRAULIC COMPONENTS AND RELATED PRODUCTS - FLEET SERVICES DEPARTMENT

BID TITLE: HYDRAULIC COMPONENTS & RELATED PRODUCTS			BID # 2005-041		
BID DATE: NOVEMBER 17, 2004			DEPARTMENT: FLEET SERVICES		
PAYMENT TERMS:	TRUCK ENTERPRISES, INC. EL PASO, TX% - 10 DAYS				
BIDDER'S PROMISED DELIVERY:	1 CONSECUTIVE HOUR				
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY CAUSE FOR THE REJECTION OF THE BID.					
BIDS SOLICITED: 24	BIDS RECEIVED: 5	BIDS LOCAL: 19	NO BID: 2		

APPROVED BY: (COUDIT). ILLAND

A&I Integrated Systems 139 N. Cotton St. El Paso, Texas 79901

El Paso Hydraulics & Pneumatics 1491 Lee Trevino Dr. El Paso, Texas 79936

Milestone Industrial, Inc. 11420 Rojas Dr., Ste 7 El Paso, Texas 79936

O R Enterprises 1530 Goodyear Dr. El Paso, Texas 79936

A&E Hydraulics 1220 Lomaland Dr. El Paso, Texas 79907

Granberry Supply Corp. 11180 Rojas Dr. El Paso, Texas 79935

Diesel America 11220 Rojas Dr., Ste C-1 El Paso, Texas 79936

Drive Train Southwest, Inc. 7001 Commerce Ave. El Paso, Texas 79915

Sierra Machinery, Inc. 939 Hawkins El Paso, Texas 79915

Stockton Equipment & Supplies 2513 Ceylon El Paso, Texas 79925

Truck Enterprises 13675 Gateway West El Paso, Texas 79927 Cummins Southwest 14333 Gateway West El Paso, Texas 79927

Spitzer A&I 1055 Hawkins El Paso, Texas 79925

Rust Tractor Co. 10501 Dyer St. El Paso, Texas 79924

Road Machinery Co. 8570 Gateway East El Paso, Texas 79907

Anthony Industrial Supply 509 8th St.
Anthony, Texas 79821

Wyler Industrial Works 711 S. St. Vrain St. El Paso, Texas 79901

J&S Fluid Power of EP 1210 Lomaland Dr. El Paso, Texas 79907

BID INFORMATION SERVICE (ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER PO BOX 5600 ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE ONE CIVIC CENTER PLAZA EL PASO, TX. 79901

EL PASO HISPANIC CHAMBER OF COMMERCE 2829 MONTANA AVE, B-100 EL PASO, TX 79903

EL PASO TIMES NEWSPAPER CLASSIFIED / LEGAL SECTION PO BOX 20 EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER 4791 N. MESA EL PASO, TX 79902

SAM'S CLUB 7970 NORTH MESA EL PASO ,TX 79932

SUBCONTRACTORS ASSOCIATION PO BOX 3612 EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY 2626 NORTHEAST # 103 EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE ONE CIVIC CENTER PLAZA EL PASO, TX 79901